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# Regular Meeting Agenda Wednesday, July 15, 7:00 pm **Zoom Virtual Meeting**

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https://zoom.us/j/93689014595

- 1. Call to Order
- 2. Roll Call
- 3. Approval of Meeting Minutes
  - A. Regular Meeting Minutes June 17, 2020
  - B. Special Meeting Minutes June 24, 2020
- 4. **Audience Comments**
- 5. Liaison Reports
  - A. City Council Ann Peterson
  - B. Chamber of Commerce Marilyn Trent
  - C. Historical Commission Don Sienkiewicz
  - D. Principal Shopping District Candice VanSlembrouck
- 6. General Business Agenda Items
  - A. Economic Development Update Nik
  - B. Outdoor Dining Platform Update Nik/Bob
  - C. Outdoor Seating Mini Grant Update & Applications Kristi
    - i. Kimi K Salon & Spa
    - ii. Bologna Via Cucina
  - D. Additional Outdoor Space Activations Ben/Kristi
  - E. Downtown Collaboration Studio Update Kristi
  - F. Downtown Collaboration Studio Lease Discussion Kristi
  - G. Downtown Updates
    - i. Lightpole Installations
    - ii. Donor Wall
    - iii. Safety Signage Campaign

- 7. Receipt of Regular Reports

  - A. Executive Director UpdateB. Events & Marketing Update
  - C. Financial Report for DDA
  - D. Business Development Committee
  - E. Site Development Committee
- 8. Miscellaneous
- 9. Adjournment

The next regular meeting of the Rochester DDA is Wednesday, August 19, 2020

# Downtown Development Authority Regular Meeting Minutes

Wednesday, June 17, 2020 Zoom Virtual Meeting 7:00 p.m.

# 1) Call to Order

The regular meeting of the Downtown Development Authority Board of Directors was called to order by Chairman Ben Giovanelli at 7:00 p.m.

# 2) Roll Call

Board Members Present:	Chairman Ben Giovanelli, Mayor Stuart
	Bikson, Marilyn Trent, Candice Van
	Slembrouck, Lisa Germani Williams, Chris
	Johnson, Jason Rewold, Christian Hauser, Bob
	Bloomingdale
Board Members Absent:	Paul Haig, Tony Lipuma
Council Liaison Present:	Ann Peterson
Chamber Liaison Present:	Marilyn Trent
Historical Commission Liaison Present:	Don Sienkiewicz
PSD Liaison Present:	Lisa Germani Williams
DDA Executive Director Present:	Kristi Trevarrow

# 3) Approval of Meeting Minutes

Special Meeting Minutes – May 13, 2020, Regular Meeting Minutes – May 20, 2020, Special Meeting Minutes – May 27, 2020, Special Meeting Minutes – June 3, 2020, Special Meeting Minutes – June 10, 2020 and Special Meeting Minutes – June 11, 2020

Motion By:	Chris Johnson to approve the May 13, 2020
	Special Meeting minutes, May 20, 2020
	Regular Meeting Minutes, May 27, 2020
	Special Meeting Minutes, June 3, 2020
	Special Meeting Minutes, June 10, 2020
	Special Meeting Minutes, and June 11,
	2020 Special Meeting Minutes as
	presented.
Second By:	Bob Bloomingdale
In Favor:	All
Opposed:	None
Motion Passed	

# 4) Audience Comments

There were no audience comments.

# 5) Liaison Reports

# A. City Council

Ann Peterson highlighted the following from the June 8, 2020 City Council meeting:

- Representative Michael Webber provided a State update
- Commissioner Adam Kochenderfer provided a County update
- The Outdoor Dining and Parklet Resolution was approved
- The DPW Director provided an update on the Campus Renovation
- A grant opportunity was discussed for 303 E. University with Rewold and Sons Team
- Various Committees provided updates

## B. Chamber of Commerce

Marilyn Trent highlighted the following:

- The Chamber has issued a press release in support of diversity and inclusion
- The Pinnacle Awards will include a new category for minority owned business of the year
- The Legislative Affairs Committee provided an update
- Chris Palazzolo, President & CEO of Ascension Providence, provided a COVID-19 update
- A new business webinar will be offered dealing with rebooting your business
- Ribbon cuttings are "Back and Better" a kit will be delivered to each business and ribbon cutting events will be carried on social media using the hash tags #backandbetter and #backnbetter

#### C. Historical Commission

Don Sienkiewicz shared the following:

- The Heritage Festival team is looking at dates for the 2021 Festival
- The Historical Commission Plaque Program has continued six new applicants have been approved

# 7) General Business Agenda Items

## A. Outdoor Dining Program Update

The approval process for Temporary Outdoor Dining Platforms/Seating was discussed, as well as the 2020 Public Right of Way Outdoor Dining License Agreement

Motion By:	Chris Johnson to approve the 2020 Public Right of Way Outdoor Dining License Agreement, changing the last sentence of item 4.D.8 to read "Outdoor dining under this License Agreement is only permitted through October 31, 2020."	
Second By:	Christian Hauser	
In Favor:	Jason Rewold, Chris Johnson, Christian	
	Hauser, Marilyn Trent, Candice Van	
	Slembrouck, Bob Bloomingdale, Lisa	

	Germani Williams, Mayor Stuart Bikson, Chairman Ben Giovanelli
Opposed:	None
Motion Passed	

# (Bob Bloomingdale left the meeting)

# B. Draft of Outdoor Seating Mini Grant Program Kristi Trevarrow reviewed the guidelines and approval process. Potential locations were discussed.

Motion By:	Lisa Germani Williams to approve the
	Rochester Downtown Development
	Authority Outdoor Seating Mini-Grant
	Program Guidelines and the Outdoor
	Seating Mini-Grant Program Application as
	presented.
Second By:	Chris Johnson
In Favor:	Christian Hauser, Jason Rewold, Marilyn
	Trent, Chris Johnson, Candice Van
	Slembrouck, Lisa Germani Williams,
	Mayor Stuart Bikson, Chairman Ben
	Giovanelli
Opposed:	None
Motion Passed	

# C. Social Districts Legislation

Chairman Giovanelli shared that both HB 5781 and 5811, bipartisan bills that would provide relaxed outdoor alcohol service, were passed unanimously by the House and have been referred to the Senate. The Committee approved both bills unanimously and sent them on to the Ways and Means Committee.

Chairman Giovanelli asked everyone to forward their concerns to Senator McMorrow and Representative Webber.

# D. Outdoor Spaces Discussion

Additional areas for outdoor use were discussed. The Lions pocket park has been offered to businesses to conduct outdoor classes (e.g. pilates, yoga, karate, etc.) There has not yet been much interest.

# 8) Receipt of Regular Reports

## A. Executive Director Update

- Free parking downtown expires at the end of June. Council will be discussing whether to extend free parking downtown through September.
- The crowdfunding campaign raised a total of \$5,200. MSOC will be matching funds up to \$4,000. The \$9,200 will be used for downtown events and promotions.

- The studio is now open M-F, 10:00 a.m. 5:00 p.m. Re-opening kits are still being distributed. The Police and Fire Departments have donated more masks. All "Love Local" merchandise is being sold from the studio.
- The first art installation is up.
- The pews have been dropped off at the studio and the table will be delivered by the end of the week.
- "Love Local" t-shirts will soon be available.
- Patrick McKay, Rochester Hills Historical Museum Manager, will soon be installing the Historic Signs downtown.
- Once Oakland County has reached Phase 5, a Grand Opening will be planned for the studio space. There will be one for the boards and commissions, and one for the general public.
- Due to COVID-19, the Detroit Deli will not be re-opening.

# B. Events & Marketing Update

# **EVENTS**

Based on a survey to the businesses, Sidewalk Sales will be held August 6-8, 2020. Deck Art will be held in September. Junk in the Trunk, Movies in the Moonlight and Rochester Posed will be prepared to run, with Council approval, once Phase 5 of re-opening is reached.

Arts and Apples has expressed interest in some time of partnership for the September Month of Art.

The Farmers' Market is going well. Vendor attendance is up and last week's market saw approximately 2,200 attendees. Rochester Pollinators were at the market providing information and milkweed plants.

The Thursday night markets have continued. There is a lot of vendor interest and it will opened up to more crafters and artisans. Plans are being discussed to bring back the mobile Front Porch, bring in musical groups and a corn hole tournament.

# MARKETING

# **Business Development**

The Committee met 06/17/2020. Once indoor gathers more than ten people are allowed, merchant training opportunities will be provided using the studio space. The first seminar will be to assist merchants in getting online. Two levels will be offered – Basic Level and Advanced Level. The merchants will be surveyed regarding other topics for training.

# C. Financial Report for DDA

The Revenue and Expenditure Report for period ending 05/31/2020 for Fund 494, Downtown Development Authority was included in the packet.

# D. Site Development Committee

# 6) Miscellaneous

Kristi Trevarrow will provide an update each Monday. It will be determined weekly whether a Wednesday meeting is necessary. The DDA and PSD will meet on Wednesday, June 24, 2020 at 7:00 p.m. via Zoom.

10) Adjournmen	10)	Ad	ourn	men
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10) Adjournment Seeing no further business, the meeting was adjourned at 8:23 p.m.

Date Approved

Susan McCullough

# Downtown Development Authority Special Meeting Minutes

Wednesday, June 24, 2020 Zoom Virtual Meeting 7:00 p.m.

# 1) Call to Order

The regular meeting of the Downtown Development Authority Board of Directors was called to order by Chairman Ben Giovanelli at 7:02 p.m.

# 2) Roll Call

Board Members Present: Chairman Ben Giovanelli, Mayor Stuar	
	Bikson, Marilyn Trent, Candice Van
	Slembrouck, Christian Hauser, Bob
	Bloomingdale, Paul Haig, Tony Lipuma
Board Members Absent:	Lisa Germani Williams, Chris Johnson, Jason
	Rewold
Council Liaison Absent:	Ann Peterson
Chamber Liaison Present:	Marilyn Trent
Historical Commission Liaison Present:	Don Sienkiewicz
PSD Liaison Absent:	Lisa Germani Williams
DDA Executive Director Present:	Kristi Trevarrow

Christian Hauser was appointed to serve on the City of Rochester Planning Commission at the City Council meeting on July 22, 2020. He has subsequently submitted his resignation to the DDA.

Motion By:	Paul Haig to accept the resignation of Christian Hauser from the Downtown Development Authority.
Second By:	Candice Van Slembrouck
In Favor:	Marilyn Trent, Candice Van Slembrouck,
	Bob Bloomingdale, Paul Haig, Tony
	Lipuma, Mayor Stuart Bikson, Chairman
	Ben Giovanelli
Opposed:	None
Motion Passed	

# 3) General Business Agenda Items

A. Free Parking Extension Update
At the July 22, 2020 meeting of the City Council, the free parking program was extended through Labor Day.

# B. Summer Events Update

At the July 22, 2020 meeting of the City Council, the following summer events were approved:

- Thursday night market will begin on July 9, 2020. The vendors have been notified, and there will be musical acts, as well as other programming. Downtown retailers are also getting involved, along with new artisans and crafters.
- Movies in the Moonlight will take place on July 11, 18, 25, 2020 and August 1, 2020. Concessions will be offered.
- Junk in the Trunk. Vendors have been notified of the change to an August date.
- Sidewalk Sales will be held on August 6-8, 2020.
- Deck Art is planned for September 10-11, 2020. Registration has been re-opened from July 1-31, 2020.

# C. Outdoor Dining Program Update

Paperwork was sent to all the restaurants last week. The first restaurant to submit a completed application was DeMarco's. Their platform will be in place soon. Five additional restaurants have submitted their applications.

# D. Outdoor Seating Mini Grant Requests

# (i) Cupcake Station

The Cupcake Station has submitted their Outdoor Seating Mini-Grant Program Application. Their proposed plan is to remove and replace the overgrown landscaping around the building and enhance the outdoor seating area. The projected cost is approximately \$7,000 - \$10,000.

Motion By:	Paul Haig to approve the Outdoor Seating
	Mini-Grant Program Application from
	Cupcake Station up to the maximum of
	\$3,000 based on an estimated cost of
	\$7,000 - \$10,000 with final approval
	provided by either City administration or
	the Planning Commission, whichever is
	required by Ordinance.
Second By:	Candice Van Slembrouck
In Favor:	Bob Bloomingdale, Marilyn Trent, Candice
	Van Slembrouck, Tony Lipuma, Paul Haig,
	Mayor Stuart Bikson, Chairman Ben
	Giovanelli
Opposed:	None
Motion Passed	

# (ii) Kimi K Salon & Spa

Chairman Giovanelli stated that this item will be set aside for consideration following consultation with the City attorney requesting clarity as to awarding grants based on retroactive invoices.

# E. Downtown Updates

- There are approximately twenty-five businesses participating in Explorer's Club.
- The mural project will be rolled out in July.
- The studio has been open from 10:00 a.m. -5:00 p.m. for the last week.
- The Fire Department applied for and received disposable face masks on behalf of the DDA. They are now available to the public in the studio.
- The next fundraiser, Love Local t-shirts, will begin this week.
- The Detroit Deli will not be re-opening.
- Knapp's is under new management and will re-open in July.
- The Paint Creek Tavern will be having a soft opening on June 27, 2020.

# 4) Miscellaneous

- There will be no meeting on July 1, 2020. A special meeting may be called in order to expedite the approval of any mini-grant applications that are received.
- Mayor Bikson shared the new Zoom meeting requirements.

# 5) Adjournment

Seeing no further business, the meeting was adjourned at 7:48 p.m.

Date Approved	
Susan McCullough	

# 6A. Economic Development Update - Nik

Deputy City Manager Nik Banda will provide an update on economic development activity in downtown and throughout the City.

# 6B. Outdoor Dining Platform Update - Nik/Bob

Nik Banda and Bob Bloomingdale will provide an update on the Outdoor Dining Platform Program.

# 6C. Outdoor Mini Grant Program - Kristi

Per the Board's request, we asked City Attorney Kragt for his opinion on our ability to consider applicants on a case by case basis and to modify guidelines, if desired. The City Attorney determined that there were no legal issues in question, but rather one of policy. And since the DDA created the program and policy, it would have the ability to modify it.

Once the Board determines if they would like to make modifications to the current program and/or policy, there are two applications for the Board's consideration:

Kimi K Salon & Spa (tabled at the June 24 Meeting – 50% match - \$386.63

Bologna Via Cucina – 50% match - \$ 2295.57

# OUTDOOR SEATING MINI-GRANT PROGRAM APPLICATION

1	Business Name: Helm 1 & lalon & la
2.	Business Contact Person: Withia Licari
	313 Commin theet
3.	Mailing Address:
	Tologian Tolog
4.	Phone Number: 5 86 80 1 8 608
5.	Building Address: 313 & Main still
6.	Building Owner: Show as Halb
7.	Building Owner's Address: 1494 Mightoint Wille
8.	Building Owner's Phone #: 248 765 6734
9.	The following items must be provided:
	a) Detailed Description of Elements in Seating Areab) Rendering or Diagram of Seating Area
The Und	dersigned Applicant Affirms and Understands That:
a.	The information submitted herein is true and accurate to the best of my knowledge.
b.	I have read and understand the Outdoor Seating Mini-Grant Program Guidelines and agree to abide by these conditions.
c.	I understand that receipt of an Outdoor Seating Mini Grant Funding Commitment Letter from the DDA does not constitute application or approval by the City of Rochester.
d.	I understand that the proposed improvements <u>cannot</u> be started until the DDA reviews and acts upon this application. The DDA will not approve an Outdoor Seating Mini-Grant for a project that has been started prior to consideration by the DDA Board.
e.	I understand that any changes made to the approved project without the approval of the DDA Director will cause the DDA to withdraw its funding commitment.
Signatur	re:
0	histination Date 6/19/20



# **Belson Outdoors, LLC**

627 Amersale Drive Naperville, IL 60563 USA Phone: 630/897-8489

Fax: 630/897-0573 FEIN#: 82-2297804

Sold To: KKSS Enterprises, Inc. 313 South Main Street Rochester, MI 48307 USA



Invoice Date: 06/01/20 Customer #: KKS002



Ship To: KKSS Enterprises, Inc.

313 South Main Street

Attn: Christina Rochester, MI 48307

USA

Call for App Point of Co Phone Num 1 1 0 CBPB-6A1 6' Aluminur	Item Desc	ription	W270569 Discount % Ta	Unit Price	Extended Pric
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			100%		

# OUTDOOR SEATING MINI-GRANT PROGRAM APPLICATION

1,	Business Name: Bologka Via Cucina
2.	Business Contact Person: Daniel Bologna
3.	Mailing Address: 334 S. Main St.
J.	Rochester MI 48307
4.	Phone Number: 401 419 8480
5.	Building Address:
6.	Building Owner: Daniel Bologna
7.	Building Owner's Address: 334 1/25 Main St. Rochester MI 48307
8.	Building Owner's Phone #: 401 419 8480
9.	The following items must be provided:
	a) Detailed Description of Elements in Seating Areab) Rendering or Diagram of Seating Area
The Uno	dersigned Applicant Affirms and Understands That:
a.	The information submitted herein is true and accurate to the best of my knowledge.
b.	I have read and understand the Outdoor Seating Mini-Grant Program Guidelines and agree to abide by these conditions.
c.	I understand that receipt of an Outdoor Seating Mini Grant Funding Commitment Letter from the DDA does not constitute application or approval by the City of Rochester.
d.	I understand that the proposed improvements <u>cannot</u> be started until the DDA reviews and acts upon this application. The DDA will not approve an Outdoor Seating Mini-Grant for a project that has been started prior to consideration by the DDA Board.
e.	I understand that any changes made to the approved project without the approval of the DDA Director will cause the DDA to withdraw its funding commitment.
Signatur	Eaul Balguer Date 6/23/20

# ROCHESTER DOWNTOWN DEVELOPMENT AUTHORITY OUTDOOR SEATING MINI-GRANT PROGRAM GUIDELINES

The City of Rochester Downtown Development Authority (DDA) has established the Outdoor Seating Mini-Grant Program to encourage businesses to outdoor seating and/or tables.

**Program Description:** Subject to funding availability, the DDA may approve and provide reimbursement of 50% of the cost of planters, landscaping, furniture, lighting and signage, adjacent to their establishment, up to a maximum grant of \$3,000.00.

Who is Eligible? This program is available to all downtown businesses. Restaurants who have been approved for outdoor dining platforms provided by the DDA are not eligible for this program.

**Design Guidelines:** Projects must comply with all applicable City of Rochester building codes and ordinances. Proposals must be approved through the City of Rochester's appropriate review process. Contact Nik Banda at 248/909-4072 for further details.

Eligible Expenses: Planters, landscaping, furniture, lighting and signage.

#### Procedure:

- 1. Submit your completed Outdoor Seating Mini-Grant Application Packet with all required elements to the DDA <u>before</u> any items are purchased. The DDA will not approve funding for existing outdoor furnishings.
- 2. Applications will be reviewed by the DDA Board.
- 3. The DDA Board will review applications on a weekly basis through July 15. Applications should be submitted to Kristi Trevarrow at kristi@downtownrochestermi.com.
- 4. Once approved, all projects must be completed by July 31, 2020.
- 5. The Director must authorize any change in the approved design before it is completed. In the event the project is constructed in a manner that does not strictly conform to the approved design, the DDA shall have the right to withdraw its funding commitment.
- 6. Upon completion of the project, notify the DDA Director and provide satisfactory written documentation that the project has been paid for in full.
- 7. Upon review by the DDA Director and receipt of required documentation, the approved grant monies will be disbursed to the applicant.

Patio Budget	334 S MAIN ST	Bologna	Bologna Via Cucina				
				tax			
item number	description	price quanity	total	ī	0.06 shipping	ping total	
SC-1201-593-SCON	Table Base	\$132.99	5.00	\$664.95	\$39.90	\$125.00	\$829.85 click here for link to item
SC200779-BLACK-WHITE-SCON paris bistro chair	paris bistro chair	\$188.00	10.00	\$1,880.00	\$112.80	\$125,00	\$2,117.80 click here for link to item
SC-2404-40	table top	\$203.99	5.00	\$1,019.95	\$61.20	\$203.00	\$1,284.15 click here for link to item
large flowers bordine/home depot for front pots (back completed)	for front pots (back completed)	\$25.00	2.00	\$50.00	\$3.00	\$0.00	\$53.00
small pots decor table top	5 tabletop decor	\$10.00	5.00	\$50.00	\$3.00	\$0.00	\$53.00
small plants for tabletop	5 small flowers/plant	\$8.00	5.00	\$40.00	\$2.40	\$0.00	\$42.40
Internet #308540171 Model # SA-BLAST6-W outdoor wall mount speaker	w outdoor wall mount speaker	\$199.00	1.00	\$199.00	\$11.94	\$0.00	\$210.94 click here for link to item
				\$3,903.90	\$234.23	\$453.00	\$4,591.13 TOTAL

main street

2 table top/base, 4 chairs, 2 large flowers for pots, 2 tabletop pot/plant decor existing; fence, 2 large green pots

alley

3 table top/base, 6 chairs, 3 tabletop pot/plant decor, outdoor speaker existing metal planters, flowers, lights, outdoor rug, hose



Log in

Chairs
Restaurant
Bar Stools
Restaurant

Tables

Restaurant Essentials Folding Chairs and Tables

B

Restaurant Table and Chair Sets

Shop♥ Restaurant\_\_ Order Status

Shopping Cart (0)

4 Cast Aluminum Decorative Bar Table Base - Black Powder Coat >



(0) Write a review Ask a question

Item # SC-1201-593-SCON

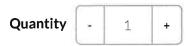
In Stock. Usually ships in 1 - 3 days

Shop all Source Contract Products

\$240.00

\$132.99





Furniture Ships FREE\*











Q Find anything home...

0

**FURNITURE** OUTDOOR LIGHTING **DECOR + PILLOWS RUGS** HOME IMPROVEMENT **BEDDING** 





# **Dolly Stacking Patio Dining Chair**

<u>49</u>

\$188 \$220

Only 6 Left in Stock. Buy Soon!

FREE Shipping Get it in 5-6 weeks ①

Color

Black/White

Add to Cart

# See Full Details

# Similar Outdoor Dining Chairs Below

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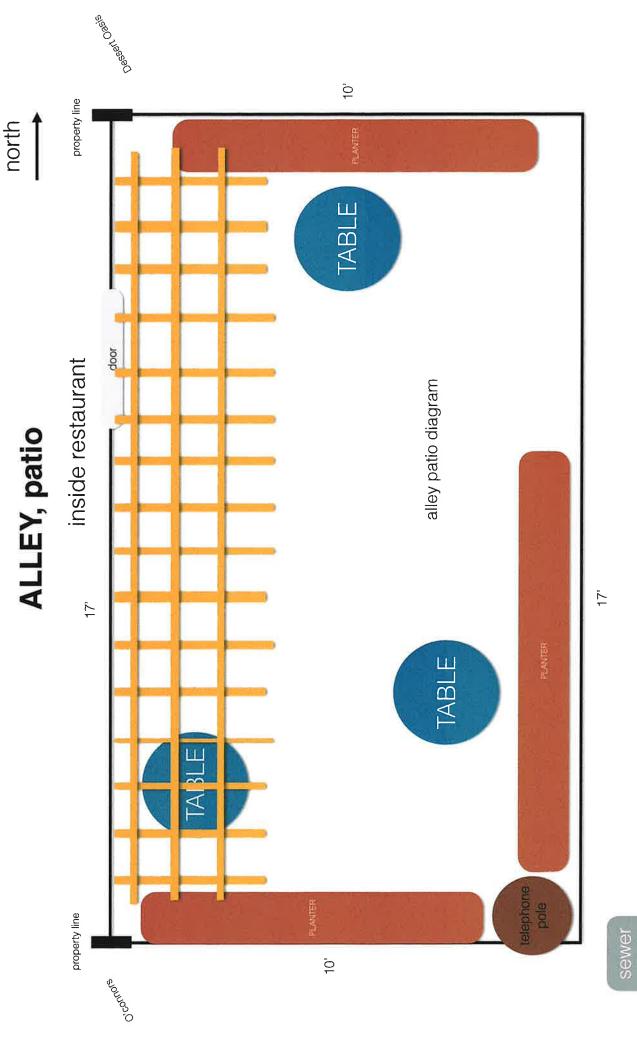
CART 0

Home / Outdoor Restaurant Furniture / Outdoor Table Tops / Aluminum Frame Table Tops / Vienna Square Outdoor Table Tops from Source Outdoor Furniture



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Se 1- W	urawood Slats to Withstand Outdoor Commercial ettings Year Commercial Warranty on Defects in forkmanship and Materials  DURAWOOD COLOR:  Teak Durawood  UMBRELLA HOLE?:



Bologna Via Cucina 334 S. Main St. patio diagram

# **CURRENT DIMENSIONS 5/1/18**

# 6D. Additional Outdoor Space Activations – Ben/Kristi

Continued discussion on the addition of seating and other elements around downtown to activate spaces into places.

# 6E. Downtown Collaboration Studio Update - Kristi

Kristi will provide an update on what activities are taking place at the Studio and how the space is meeting its intended use.

# 6F. Downtown Collaboration Studio Lease Discussion - Kristi

The Executive Committee would like the Board to discuss relocating the DDA Office to the Downtown Collaboration Studio location permanently.

# 6G. Downtown Updates - Kristi

Kristi will provide updates on the installation of the new lightpoles, the donor wall plaques and a new safety signage campaign.

# 7A. Executive Director Update

# **Explorers Club**

The  $7^{th}$  Annual Explorers Club kicked off on July 13, with over 30 adventures for the kids to explore all the Rochester has to offer.

# **Downtown Rochester on The List**

Downtown Rochester will be featured on an upcoming episode of The List on ABC. The segment focuses on the importance of supporting small businesses right now.

# ONNO PORTO P

#### **Rochester DDA Board Meeting**

<u>July 9, 2020</u>

**Events Coordinator Report** 

## **Events**

\*\*All events below are subject to change based on the State moving us into phase 5 where we can host outdoor events of 500 attendees. We have everything prepped ready to go to promote and put on the event, we are just waiting for the okay to do so!

- Movies in the Moonlight We are scheduled to kick off on Saturday, July 18<sup>th</sup> with the showing of Grease. We were forced to postpone Aladdin (2019) on July 11<sup>th</sup>. The movie current movie schedule is July 18: Grease, July 25: Jumanji: The Next Level, August 1: Frozen II and August 8: Aladdin (2019). We will host Movies in the Moonlight in the Farmers' Market Lot. However, we are looking into utilizing the upper East parking structure for movies to properly social distance.
- Junk in the Trunk The June event was cancelled due to the Stay at Home Order. We are now collecting applications for the August 1<sup>st</sup> event. Area residents, Rochester Merchants and Crafters will have an opportunity to sell their crafts, collectibles and more! Junk in the Trunk takes place in the Farmers' Market upper lot and vendors can purchase parking spaces to sell their treasures. One space is \$35 or they can purchase two spaces for \$50. The event takes place August 1<sup>st</sup> 9 am − 1 pm.
- Sidewalk Sales After having the merchants take a poll on what is the best date for Sidewalk Sales, the dates that one by the slightest margin was August 6, 7 & 8. Merchants will be able to sell merchandise/products outdoors. Set up for Sidewalk Sales is scheduled for Wednesday, August 5<sup>th</sup>.

  Hours of the event: August 6 & 7 10am 9 pm and August 8 10am 6 pm.
- Deck Art Rescheduled We decided to postpone Deck Art until our downtown businesses can safely open for the public to view the Deck Art artwork. The new Deck Art event is scheduled for September 10 & 11. We currently have 301 artists registered for the event, and we opened registration back up for the month of July.

**Love Local Loyalty Card.** Customers would present their Love Local Loyalty Card at participating businesses and receive a special offer. Patrons can check out all the participating businesses and their offers/promotions by scanning the QR code on their loyalty card. The Love Local Loyalty Card is valid through August 31, 2020.





# DOWNTOWN DEVELOPMENT AUTHORITY BOARD MEETING July 2020 Marketing Coordinator Update

# **PROMOTION**

## Farmers' Market:

The market is still operating every Saturday from 8 am – 1 pm. We have received a lot of positive feedback from both vendors and patrons since opening at the end of May. Many patrons have expressed being grateful for the early morning stop and certain vendors have continually sold out this season. We are still monitoring capacity, mask wearing and abiding by safety regulations. Upon the State moving into Phase 5 – we will be able to bring back promotions and more entertainment to the market.

# **Thursday Night Market:**

Pending approval from the State of Michigan moving into Phase 5 – we are hoping to host Thursday Night Market. It would be Thursdays from 4 – 8 pm through the end of the Summer in the upper tier of the East Parking Deck. The market would consist of your favorite vendors, downtown retailers, crafters, artisans, music, programming and more!

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## REVENUE AND EXPENDITURE REPORT FOR CITY OF ROCHESTER

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\*NOTE: Available Balance / Pct Budget Used does not reflect amounts encumbered.

				ACTIVITY FOR		
		2019-20	YTD BALANCE	MONTH	AVAILABLE	% BDGT
GL NUMBER	DESCRIPTION	AMENDED BUDGET	06/30/2020	06/30/2020	BALANCE	USED
Fund Group <none></none>						
Fund 494 - DOWNTOWN DEVEI	LOPMENT AUTHORITY					
Revenues	IDOED					
Dept 000.000 - GENERAL LE		1 600 310 00	1 630 005 43	10 603 01	(20 505 42)	101 01
494-000.000-402.000 494-000.000-573.000	CURRENT PROPERTY TAXES LOCAL COMMUNITY STABILIZATION	1,600,310.00 53,590.00	1,630,895.42 53,589.09	19,693.91 0.00	(30,585.42) 0.91	101.91 100.00
494-000.000-626.000	DDA BUSINESS DEVELOPMENT	10,470.00	35,320.43	6,388.05	(24,850.43)	337.35
494-000.000-665.000	INCOME ON INVESTMENTS	20,000.00	0.00	0.00	20,000.00	0.00
494-000.000-665.072	INTEREST -MICHIGAN CLASS	0.00	21,796.85	0.00	(21,796.85)	100.00
494-000.000-671.016	DONOR WALL DONATIONS	6,000.00	6,000.00	0.00	0.00	100.00
494-000.000-676.000	ADMINISTRATIVE CROSS CHARGE	41,928.00	41,928.00	3,494.00	0.00	100.00
494-000.000-692.000	MISCELLANEOUS INCOME	4,000.00	3,817.00	0.00	183.00	95.43
Total Dept 000.000 - GENE	ERAL LEDGER	1,736,298.00	1,793,346.79	29,575.96	(57,048.79)	103.29
TOTAL REVENUES		1,736,298.00	1,793,346.79	29,575.96	(57,048.79)	103.29
				·		
Expenditures						
Dept 716.000 - FIRE & ICE		0.00	210 52	2.00	(210 52)	100 00
494-716.000-805.000	CONTRACTUAL SERVICES	0.00	310.52	0.00	(310.52)	100.00
Total Dept 716.000 - FIRE	E & ICE FESTIVAL	0.00	310.52	0.00	(310.52)	100.00
Dept 752.000 - BIG BRIGHT	T I I CHTSHOW					
494-752.000-805.000	CONTRACTUAL SERVICES	175,000.00	175,000.00	25,000.00	0.00	100.00
454 /32.000 003.000	CONTRACTORE SERVICES	173,000.00	173,000.00	23,000.00	0.00	100.00
Total Dept 752.000 - BIG	BRIGHT LIGHTSHOW	175,000.00	175,000.00	25,000.00	0.00	100.00
David OOC OOO DOWNWOOD I	DIVELODMENT NUMBERODIE					
Dept 896.000 - DOWNTOWN I		75 000 00	75 002 62	0 605 51	(02 (2)	100 11
494-896.000-701.000 494-896.000-701.002	SUPERVISOR SALARIES PART-TIME WAGES	75 <b>,</b> 000.00 0.00	75,083.62 345.00	8,685.51 345.00	(83.62) (345.00)	100.11
494-896.000-710.101	LONGEVITY	1,400.00	1,400.00	700.00	0.00	100.00
494-896.000-715.000	FICA	5,352.00	5,959.00	744.86	(607.00)	111.34
494-896.000-716.000	HOSPITALIZATION	21,533.00	16,798.88	1,647.01	4,734.12	78.01
494-896.000-716.004	HOSPITALIZATION -HSA FUNDING	6,000.00	4,200.00	0.00	1,800.00	70.00
494-896.000-717.000	EMPLOYEE LIFE INSURANCE	512.00	219.21	0.00	292.79	42.81
494-896.000-718.000	RETIREMENT CONTRIBUTION	19,553.00	19,553.04	1,629.42	(0.04)	100.00
494-896.000-719.000	DENTAL/OPTICAL	700.00	853.20	113.76	(153.20)	121.89
494-896.000-721.000	UNEMPLOYMENT COMP. INSURANCE	16.00	142.11	0.00	(126.11)	888.19
494-896.000-728.000	POSTAGE	3,072.00	4,010.30	2,353.60	(938.30)	130.54
494-896.000-729.000	PRINTING & OFFICE SUPPLIES	20,000.00	19,088.08	2,508.67	911.92	95.44
494-896.000-757.000	OPERATING SUPPLIES ADMINISTRATIVE CROSS CHARGE	2,500.00	1,891.40	17.85	608.60	75.66
494-896.000-801.000 494-896.000-803.000	LEGAL SERVICES	75,164.00 2,048.00	75,164.04 2,112.50	6,263.67 550.00	(0.04) (64.50)	100.00 103.15
494-896.000-803.000	AUDITING	2,525.00	2,525.00	0.00	0.00	100.00
494-896.000-805.008	CONTRACT SVCS - ORG. COMMITTE	68.00	0.00	0.00	68.00	0.00
494-896.000-805.009	CONTRACT SVCS - BUS. DEV COMM	42,488.00	53,224.04	31,416.04	(10,736.04)	125.27
494-896.000-805.010	CONTRACT SVCS - D.P.W.	10,240.00	3,318.65	0.00	6,921.35	32.41
494-896.000-805.011	CONTRACT SVCS - MAINTENANCE	2,348.00	2,348.00	0.00	0.00	100.00
494-896.000-805.027	CABLE CASTING	4,096.00	2,925.00	325.00	1,171.00	71.41
494-896.000-805.030	CONTRACT SVCS - DUMPSTERS	119,768.00	99,944.52	7,071.66	19,823.48	83.45
494-896.000-805.703	CONTRACT SVCS - EMPLOYMENT	1,741.00	2,100.00	560.00	(359.00)	120.62

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## PERIOD ENDING 06/30/2020

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GL NUMBER	DESCRIPTION	2019-20 AMENDED BUDGET	YTD BALANCE 06/30/2020	ACTIVITY FOR MONTH 06/30/2020	AVAILABLE BALANCE	% BDGT USED
	DESCRIPTION	71.1510000 500001	00/30/2020	007 307 2020	- Dithings	
Fund Group <none></none>	ZI ODMENIE ALIEULODIEV					
Fund 494 - DOWNTOWN DEVI Expenditures	SLOPMENT AUTHORITY					
494-896.000-850.000	TELECOMMUNICATIONS	5,032.00	6,159.07	228.81	(1,127.07)	122.40
494-896.000-850.001	TELEPHONE LEASE	614.00	287.65	0.00	326.35	46.85
494-896.000-860.000	COMPUTER RENTAL	2,009.00	2,009.00	0.00	0.00	100.00
494-896.000-861.000	EQUIPMENT RENTAL	0.00	1,409.49	0.00	(1,409.49)	100.00
494-896.000-861.002	EQUIPMENT LEASE - COPY MACHIN	16,384.00	13,792.35	2,334.14	2,591.65	84.18
494-896.000-863.001	PROFESSIONAL DEVELOPMENT	4,745.00	0.00	0.00	4,745.00	0.00
494-896.000-863.002	TRAVEL	1,536.00	1,439.20	0.00	96.80	93.70
494-896.000-864.000	LOCAL MILEAGE ALLOWANCE	1,064.00	0.00	0.00	1,064.00	0.00
494-896.000-883.000	COMMUNITY AFFAIRS- EXTERNAL	3,451.00	4,439.21	0.00	(988.21)	128.64
494-896.000-912.000	GENERAL INSURANCE	15,833.00	15,833.00	0.00	0.00	100.00
494-896.000-921.000	LIGHT & POWER	35,840.00 585.00	40,207.94 652.38	3,138.69	(4,367.94)	112.19 111.52
494-896.000-922.000 494-896.000-931.000	HEAT-BUILDING MAINTENANCE & REPAIRS - EQUIP	512.00	389.08	83.81 0.00	(67.38) 122.92	75.99
494-896.000-940.000	RENTAL OF LAND	24,576.00	23,970.00	1,997.50	606.00	97.53
494-896.000-957.000	DUES & SUBSCRIPTIONS	1,638.00	1,350.00	0.00	288.00	82.42
494-896.000-964.002	REFUND-TAX ALLOCATION	0.00	211.98	0.00	(211.98)	100.00
Total Dept 896.000 - DOW	NNTOWN DEVELOPMENT AUTHORIT	529,943.00	505,355.94	72,715.00	24,587.06	95.36
Dept 900.000 - CAPITAL (	CONTROL					
494-900.000-974.019	CAPITAL ASSETS - MAINT & MINO	144,681.00	171,577.20	4,680.00	(26,896.20)	118.59
494-900.000-974.121	SIDEWALK RECONSTRUCTION	37,000.00	36,046.77	0.00	953.23	97.42
494-900.000-974.210	STREET LIGHTING REPLACEMENT	250,000.00	65,340.00	0.00	184,660.00	26.14
494-900.000-989.000	COVID-19 RESPONSE	0.00	56,000.00	56,000.00	(56,000.00)	100.00
Total Dept 900.000 - CA	PITAL CONTROL	431,681.00	328,963.97	60,680.00	102,717.03	76.21
Dept 965.000 - APPROPRIA	ATIONS TO OTHER FIINDS					
494-965.000-999.203	TRANS TO MVH LOCAL STREET FUN	365,923.00	365,922.84	193,417.00	0.16	100.00
494-965.000-999.516	TRANS TO AUTO PARKING FUND	238,919.00	238,919.00	188,919.00	0.00	100.00
Total Dept 965.000 - API	PROPRIATIONS TO OTHER FUNDS	604,842.00	604,841.84	382,336.00	0.16	100.00
TOTAL EXPENDITURES		1,741,466.00	1,614,472.27	540,731.00	126,993.73	92.71
Fund 494 - DOWNTOWN DEVI	ZI ODMENIE ALIEUODIEV.					
TOTAL REVENUES	THOUMANT MOTHONITI.	1,736,298.00	1,793,346.79	29,575.96	(57,048.79)	103.29
TOTAL EXPENDITURES		1,741,466.00	1,614,472.27	540,731.00	126,993.73	92.71
NET OF REVENUES & EXPENI	DITURES	(5,168.00)	178,874.52	(511,155.04)	(184,042.52)	3,461.19
Fund Group <none>:</none>						
TOTAL REVENUES		2,477,035.00	2,512,336.14	63,042.94	(35,301.14)	101.43
TOTAL EXPENDITURES		2,482,110.83	2,308,046.76	559,202.51	174,064.07	92.99
NET OF REVENUES & EXPENI	DITURES	(5,075.83)	204,289.38	(496,159.57)	(209,365.21)	4,024.75

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## PERIOD ENDING 06/30/2020

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GL NUMBER	DESCRIPTION	2019-20 AMENDED BUDGET	YTD BALANCE 06/30/2020	ACTIVITY FOR MONTH 06/30/2020	AVAILABLE BALANCE	% BDGT USED
TOTAL DEVENYING I	ALL EVINDS	2 477 025 02	2 512 226 14	62 042 04	(25, 201, 14)	101 42
TOTAL REVENUES - F TOTAL EXPENDITURES		2,477,035.00 2,482,110.83	2,512,336.14 2,308,046.76	63,042.94 559,202.51	(35,301.14) 174,064.07	101.43 92.99
NET OF REVENUES &	EXPENDITURES	(5,075.83)	204,289.38	(496,159.57)	(209,365.21)	4,024.75

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